



Account Executive

The TMG Account Executive should possess a quantitative mind, attention to detail, and excellent interpersonal skills with experience in a healthcare business environment.

RESPONSIBILITIES TO INCLUDE:

- Direct sales and consultation
- Must maintain strong client relationships
- Provide information and resources to clients and contacts
- Proposal development and utilization of CRM system for tracking and reporting
- Develop PowerPoint presentations and present complex information in a concise, understandable manner
- Work closely with other departments to ensure complete client satisfaction.
- Work with Product Line Development and Marketing Team to provide client/industry insights to enhance products and services

JOB SKILL REQUIREMENTS:

- Excellent sales, consultative and interpersonal skills
- Must be proficient in MS Office (Word, Excel, Outlook, PowerPoint)
- Strong presentation and public speaking skills
- Excellent written and verbal communication skills
- Working knowledge of contact management software preferred

EDUCATION/EXPERIENCE:

- Bachelor's degree required
- Degree in marketing or healthcare management preferred
- Three to five years of sales/account management experience and demonstrated ability to increase revenue preferred
- Healthcare and/or survey research experience, preferred but not required

CONTACT:

To apply, email employment@themyersgroup.net - **Subject:** Account Executive